



Sustainable Choice

The Sustainable approach to Procurement in Local Government

Sustainable Choice Supplier Database - Why Register?

Sustainable procurement has gained a lot of traction this year, in particular since the official launch of ISO 20400, in April 2017, the first ever guidance standard on sustainable procurement.

Both government and private sector procurement staff are looking to purchase sustainable products and services. Suppliers who have or are working towards embedding sustainability initiatives into their business are generally preferred.

Sustainable Choice conducts an annual sustainable procurement survey within NSW councils. In a recent survey around 90% of respondents indicated that they think the importance of sustainable procurement will significantly increase over the next 5 years. 80% of respondents indicated that they include sustainability considerations in their tenders. Of these respondents, 36% indicated that they 'always' incorporate sustainability and 52% indicated that they 'sometimes' include sustainability criteria. These figures indicate a clear trend towards incorporating sustainability.

Benefits of being a Sustainable Choice Supplier

A listing on the Sustainable Choice Supplier Database is a way for your company to reach out to local government. Typically the database receives between 600-800 hits a month from local councils wanting to purchase products and services more sustainably.

Database: The database is actively promoted by LGP to NSW councils. We also work with procurement organisations in other states across Australia and promote the database nationally.

Forums: As a Sustainable Choice member, you also get the opportunity to participate in bi-annual forums as an exhibitor which ensures direct interaction with councils. These forums are intimate in nature, consisting of 20-50 council officers representing between 10-15 councils. Exhibitor numbers are capped at 8-10 with a 'Meet the Suppliers' session run in a 'Speed Dating' format, ensuring that each supplier is able to connect with every participant.

Newsletter: Further, Sustainable Choice newsletters sent quarterly to NSW councils promotes the database. Newly listed suppliers are mentioned within the newsletters with links to the listing on the Sustainable Choice database. In addition, LGP also provides the opportunity for sustainable choice suppliers to promote their business via an advertorial in our newsletters.

Preferred Source: Survey data from recent years indicates that 79% of members nominated the Sustainable Choice website, including Sustainable Products and Services Database as their most common way of interacting with Sustainable Choice.

Sustainability in Tenders: A high percentage of councils are now including sustainability considerations in tenders. LGP Sustainable Choice are working towards introducing sustainability criteria in all tenders run by LGP.

Being listed on the Sustainable Choice Supplier Database will help you meet the requirements of local government as a preferred sustainable supplier translating into opportunities for your business.

Learn more about [Sustainable Choice](#). View [Sustainable Choice Database](#).



SUSTAINABILITY INDICATORS

-  Australian Made/Manufactured
-  Contains Recycled Content
-  Energy Efficient
-  Environmental Leadership
-  Ethical Leadership
-  Low Carbon
-  Minimal Environmental Impact
-  Non-toxic Content
-  Sustainable Choice Champion
-  Water Efficient



Tel: 02 8270 8703
Email: sustainablechoice@lgp.org.au
Web: www.lgp.org.au/sustainablechoice

